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**Bio & Policy Statement from  
A Nominee for Associate Member Governor  
Board of Governors 2021-2022**



**Richard David WINTER**

**Affiliation: China Tonghai International Financial Limited**

**Policy Statement**

I have loved living and working in Hong Kong since 1985, surviving and thriving many challenging and exciting times. With my financial background in senior positions I've built good relationships with Government officers and decision makers, which I believe will stand me in good stead to work with the board navigating our treasured club through the choppy waters ahead.

In particular I'll work with my fellow Governors to ensure our financial discipline continues and we are well resourced to meet our commitments and future contingencies.

I've been a member now for 12 years and cherish the culture of our club and all we represent in terms of championing press freedom, sparky conversations, informed debate, good F&B and music. I'll work to protect these precious assets by ensuring we maintain good relationship with Government policy makers and avoid bear traps, without compromising our integrity.

A looming hurdle to our survival is the lease renewal of our treasured premises. It's vital we enter negotiations on strong financial foundations, with proven resources to meet future lease commitments and with access to relevant decision makers.

**BIO**

Born in England in 1952, I graduated from Edinburgh University and qualified as a Chartered Accountant with Deloitte in 1980.

After periods in Nairobi and Edinburgh, I arrived in Hong Kong in 1985 as a manager in Corporate Advisory for Ernst & Whinney. In 1987 I joined Standard Chartered, where I worked for 12 years, to become Managing Director, Investment Banking in charge of North East Asia. In January 2000, I joined Deloitte Corporate Finance as Managing Director, with responsibilities to establish and develop their corporate finance capability.

I left with my team in 2002 to become CEO, Corporate Finance and Deputy Chairman of Quam Group, listed on the Hong Kong Stock Exchange. We sold Quam in 2017 to China Oceanwide, since renamed China Tonghai Group, where I am now Senior Advisor.

I am currently a member of the SFC Takeovers and Mergers Panel and the Stock Exchange Listing Review Committee.

I served as Chairman of British Chamber of Commerce, Financial Markets Committee from 2012 to 2019, Chairman of MAI International from 2014 to 2017 and Chairman of Outwardbound Hong Kong from 2015 to 2020, and now as Director of Outwardbound International.

I'm a regular guest lecturer in Corporate Finance for various Hong Kong Universities, HKICPA, HKSI and IFLR.